

# AIG Foreign Casualty



## Cut through the crowded insurance marketplace and get what you need with this guide to Why AIG:

- Connecting you with world-class Foreign Casualty leadership
- Highlighting AIG Foreign Casualty's key areas of differentiated value
- Providing examples of AIG Foreign Casualty's advantages working for brokers and clients
- Showcasing why we have an industry leading Foreign Casualty position in the marketplace.

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## The AIG Advantage

### Experience-Driven, Bespoke Service

- Provides technical expertise and a service platform to address clients' exposures anywhere in the world
- Combines a broad underwriting appetite with program design flexibility and execution through local resources
- Seamless integration with AIG's domestic and foreign casualty platforms, including local policy and compliance coordination via AIG Passport
- Offers dedicated account teams with deep international experience to deliver consistency and efficiency

#### WHY IS THIS IMPORTANT?

Deep technical expertise informs flexible, customized solutions with consistency.

### Global Network

- Provides expertise, solutions, and service through one of the largest global networks in the industry
- Ensures access to local trusted resources to help navigate nuances in approximately 190 countries and jurisdictions through AIG operations and network partners and 40+ languages
- Coordinates local network country partners to efficiently address legal and regulatory requirements and language barriers
- Provides 24/7 global medical, travel, and security assistance via phone to support clients and employees wherever they travel\*

#### WHY IS THIS IMPORTANT?

Global reach and service platform enables a more seamless and efficient program.

### On-Demand Technology and Data

- Optimizes global policy program management with real-time account data and analytics available 24/7 via the myAIG Client Portal
- Provides access to multinational program claims information via our online, on-demand, customized claims analysis and reporting platform, IntelliRisk®
- Delivers comprehensive, global capabilities with ease and accuracy

#### WHY IS THIS IMPORTANT?

Industry-leading technology enables clients to access real-time data to manage claims and risks.

**~190  
countries and  
jurisdictions  
partners\***

**40+  
languages**

**24/7  
global  
assistance**

Learn more: [www.aig.com/whyaig](http://www.aig.com/whyaig)

\*through AIG operations and network partners

## Why AIG

Experience and Service	Global Network	Data on Demand
<p><b>ISSUE:</b> A government contractor required additional services that addressed potential travel into high-risk territories, education of DBA/FVC/A&amp;H coverage interactions and concept of Duty of Care, and high hazard travel risk management.</p> <p><b>SOLUTION:</b> AIG's service team leveraged compliance knowledge and expertise on the legal restrictions and challenges of potentially operating in the territories. AIG was able to provide a holistic, compliant approach and establish a long-term solution to write all lines of business.</p> <p><b>BENEFIT:</b> The client was able to bind a more cost-effective and robust foreign package program with a better understanding of the risks when traveling to high-risk territories and had access to additional risk management tools to reduce the likelihood of employee injuries.</p>	<p><b>ISSUE:</b> A plastic manufacturer was involved in a defective product suit in South America, which was complicated by multiple overseas jurisdictions, challenges posed by the global pandemic, and coordination of various stakeholder interests in both the U.S. and Latin America.</p> <p><b>SOLUTION:</b> AIG facilitated the active collaboration between the U.S.-based claims team, overseas in-country claims teams, the U.S. client, and the overseas client, providing the ability to expedite the resolution process.</p> <p><b>BENEFIT:</b> The insured had access to strong overseas in-country claims resources with expertise in the relevant local jurisdictions, and a strong centralized U.S. team allowed for consistent and efficient communication to all stakeholders.</p>	<p><b>ISSUE:</b> An international retailer with a complex multinational program had servicing issues with its incumbent carrier. This included challenges in addressing underlying operational problems, delaying local policy issuance.</p> <p><b>SOLUTION:</b> AIG provided superior multinational servicing capabilities, a robust network of owned offices and top-tier partners, and technological capabilities to increase collaboration and transparency. The myAIG Client Portal tool was implemented at binding – with access for the broker and client – to ensure monitoring of the local policy issuance.</p> <p><b>BENEFIT:</b> The client, broker, and underwriter had real-time visibility into potential issues allowing for timely local policy issuance. Transparency into this complex multinational program created a stronger relationship built around trust.</p>
<p><b>WHY IS THIS IMPORTANT?</b> Knowledge and experience driving the right solution.</p>	<p><b>WHY IS THIS IMPORTANT?</b> Multinational collaboration with local expertise on the ground where you need it most.</p>	<p><b>WHY IS THIS IMPORTANT?</b> Combining technology and human expertise enables efficient delivery of services.</p>

## What is AIG Foreign Casualty?

Our industry experts, supported by the full breadth of AIG's global capabilities, are dedicated to structuring programs that effectively and efficiently manage risk by providing solutions designed to address:

- Customized casualty or package coverage for U.S.-based organizations with foreign casualty exposures
- Beyond-the-policy solutions with comprehensive client support from pre-bind to program implementation to post-bind
- 24/7 global medical, travel, and security assistance

\*Travel Guard cannot provide assistance into any country that is the subject of economic and/or diplomatic sanctions, prohibitions or restrictions.

The scenarios described herein are offered only as examples. Coverage depends on the actual facts of each case and the terms, conditions and exclusions of each individual policy. Anyone interested in the above product(s) should request a copy of the standard form of policy for a description of the scope and limitations of coverage.

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